

# Investor Day 2025 New York

Built for Growth
Powered by Performance

# Water: Connected and Scaled to Win

#### **Disclaimer**



Unless the context otherwise provides, "we," "us," "cRH", the "Company" and like terms refer to CRH plc and its consolidated subsidiaries.

#### **Forward-Looking Statements**

In order to utilize the "Safe Harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. CRH is providing the following cautionary statement.

This presentation contains statements that are, or may be deemed to be, forward-looking statements with respect to the financial condition, results of operations, viability and future performance of CRH and certain of the plans and objectives of CRH. These forward-looking statements may generally, but not always, be identified by the use of words such as "will", "anticipates", "should", "could", "would", "targets", "aims", "may", "continues", "expects", "is expected to", "estimates", "believes", "intends" or similar expressions. These forward-looking statements include all matters that are not historical facts or matters of fact at the date of this presentation.

In particular, the following, among other statements, are all forward-looking in nature: plans and expectations regarding megatrends and growth with respect to each, including infrastructure, transportation, water and reindustrialization; statements regarding the long-term tailwinds in critical water infrastructure; information relating to U.S. funding needs; statements relating to CRH's strategic position in large and growing markets; statements relating to CRH's total addressable market; and statements relating to CRH's water infrastructure growth prospects.

By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that may or may not occur in the future and reflect the Company's current expectations and assumptions as to such future events and circumstances that may not prove accurate. You are cautioned not to place undue reliance on any forward-looking statements. These forward-looking statements are made as of the date of this presentation. The Company expressly disclaims any obligation or undertaking to publicly update or revise these forward-looking statements other than as required by applicable law.

A number of material factors could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, certain of which are beyond our control, and which include, among other factors, the risks and uncertainties described herein and under "Risk Factors" in our 2024 Form 10-K and in our other filings with the SEC.

#### Non-GAAP Financial Information

This presentation includes discussion of Adjusted EBITDA generated by CRH's water infrastructure business which is financial information that is not calculated in accordance with U.S. generally accepted accounting principles ('GAAP'). Non-GAAP financial information should not be considered a replacement for GAAP measures.

# **Today's Speakers**





**Jason Jackson** President, **Americas Materials** 



**Marie Glenn Chief Operating Officer, Preferred Materials** 

### **Our Growth Algorithm**



# **Growing Megatrends**

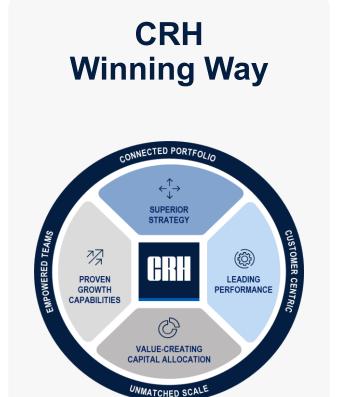
Infrastructure

















Proven long-term delivery

Double-digit earnings growth<sup>1</sup>

### Leading US Water Infrastructure Player





Year Founded, 47 Years



Of CRH's Products Consume Aggregates & Cementitious Materials<sup>2</sup>



2024 Revenues<sup>3</sup>



2024 Adj. EBITDA<sup>3</sup>

# Where We Play in Water









## **Scale: Our Unrivalled Advantage**





... 79 Facilities ... Reaching all 50 states ...

#### **Connected Platform with Best-in-Class Expertise**





**Customer-Driven Product Breadth** 



**Design, Specification** & Regulatory Expertise



**Accessing CRH Aggregates**, **Cementitious Materials** & Roads Capabilities

#### **Growth Opportunity**





#### **ASCE 2025 Scorecard**

Stormwater

Drinking Water

C-

Roads

D+

Wastewater

D+

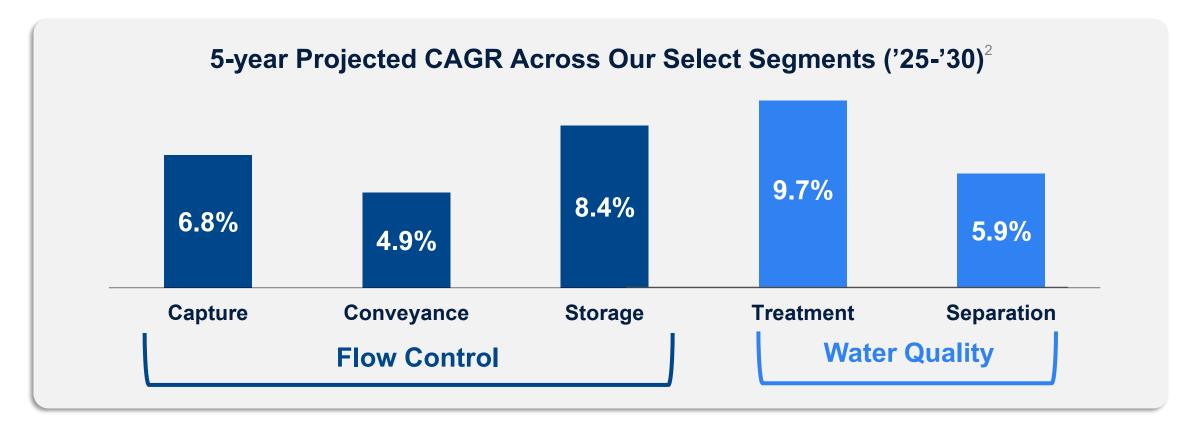
- Aging assets + climate resilience
- Water = essential, non-discretionary
- 152K water systems, highly fragmented



# **Strategically Positioned in Large & Growing Markets**



Focused on the highest-growth segments of the \$100B+ U.S. water ecosystem<sup>1</sup>



... today, CRH has a \$41B total addressable market in water infrastructure<sup>3</sup> ...

### Strategically Positioned, Proven Value Creator



#### Leading

US Water Infrastructure Player

#### Revenues<sup>1</sup>

\$1.6B

#### Adj. EBITDA<sup>1</sup>

\$0.5B

2024

+32%

CAGR ('19 - '24)



... delivering growth through performance & a connected portfolio at scale ...

# Leading

US Water Infrastructure Player

\$1.6B

2024 Revenue<sup>1</sup>

#### Why we Win in Water

- ✓ Scale
- **Connected platform**
- **Exposed to highest-growth Water segments**

# **Superior Strategy, Proven Results**

- 47-year track record
- **Industry-leading results**

#### **Strong Growth Opportunities Ahead**

- >\$1T ... non-discretionary water funding needs<sup>2</sup>
- A large fragmented market ... runway for continued growth



## **Appendix: Endnotes**



#### Slide 3

1. 'Double-digit earnings growth' refers to CRH's compound annualized growth rate of Adjusted EBITDA for the period from December 31, 2014 to December 31, 2024. Metrics from the financial year ended December 31, 2014 are based on IFRS. 2014 EBITDA (as defined) has been modified to exclude contributions from subsequently divested businesses. The adjustments required to reflect these metrics under U.S. GAAP have not been guantified. No material differences have been identified that would impact trends calculated in accordance with U.S. GAAP in comparison to IFRS. For source data of this 2014 metric, please refer to the Appendix of the main September 2025 Investor Day presentation. Metrics from the financial year ended December 31, 2024 are based on U.S. GAAP as reported in our 2024 Form 10-K.

#### Slide 4

- 1. Market leadership positions are based on 2024 Revenue figures for CRH's water infrastructure business and are derived from management estimates.
- 3. Management estimate derived from financial information relating to CRH's water infrastructure business for the financial year ended December 31, 2024. The nature of the adjustments for purposes of Adjusted EBITDA is consistent with CRH's consolidated presentation.

#### Slide 9

1. American Society of Civil Engineers, 2025 Infrastructure Report Card for America, March 2025.

#### Slide 10

- 1. Global Water Intelligence Data, July 2025.
- 2. Bluefield research. Data Navigator, November 2024 and Global Water Intelligence Data, July 2025.
- 3. Management estimate.

#### Slide 11

1. Management estimate derived from financial information relating to CRH's water infrastructure business for the financial year ended December 31, 2024. The nature of the adjustments for purposes of Adjusted EBITDA is consistent with CRH's consolidated presentation. Adjusted EBITDA CAGR: Management estimate comparing financial information relating to Adjusted EBITDA derived from CRH's water infrastructure business for the financial year ended December 31, 2024, which was based on U.S. GAAP financial reporting, with the financial year ended December 31, 2019, which was based on IFRS financial reporting. The nature of the adjustments for purposes of Adjusted EBITDA is consistent with CRH's consolidated presentation. No material differences have been identified that would impact trends calculated between the relevant periods.

#### Slide 12

- 1. Management estimate derived from financial information relating to CRH's water infrastructure business for the fiscal year ended December 31, 2024.
- 2. American Society of Civil Engineers, 2025 Infrastructure Report Card for America, March 2025.