

### Disclaimer



Unless the context otherwise provides, "we," "us," "our," "CRH", the "Company" and like terms refer to CRH plc and its consolidated subsidiaries.

#### Forward-Looking Statements

In order to utilize the "Safe Harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. CRH is providing the following cautionary statement.

This presentation contains statements that are, or may be deemed to be, forward-looking statements with respect to the financial condition, results of operations, business, viability and future performance of CRH and certain of the plans and objectives of CRH. These forward-looking statements may generally, but not always, be identified by the use of words such as "will", "anticipates", "should", "could", "would", "targets", "aims", "may", "continues", "expects", "is expected to", "estimates", "believes", "intends" or similar expressions. These forward-looking statements include all matters that are not historical facts or matters of fact at the date of this presentation.

In particular, the following, among other statements, are all forward-looking in nature: plans and expectations regarding megatrends and growth with respect to each, including infrastructure, transportation, water and reindustrialization; statements regarding the expected impacts of CRH's capital allocation; statements regarding anticipated financial capacity and optionality for, and results of, capital deployment; expectations regarding economic and population growth, public funding and secular tailwinds; statements regarding growth opportunities as a result of replicating at scale; statements regarding CRH's long-term return prospects and capital compounding; statements regarding CRH's prioritization of high-growth markets and ability to build market-leading positions; and statements regarding CRH's pipeline of growth opportunities.

By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that may or may not occur in the future and reflect the Company's current expectations and assumptions as to such future events and circumstances that may not prove accurate. You are cautioned not to place undue reliance on any forward-looking statements. These forward-looking statements are made as of the date of this presentation. The Company expressly disclaims any obligation or undertaking to publicly update or revise these forward-looking statements other than as required by applicable law.

A number of material factors could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, certain of which are beyond our control, and which include, among other factors, the risks and uncertainties described herein and under "Risk Factors" in our 2024 Form 10-K and in our other filings with the SEC.

#### Non-GAAP Financial Information

This presentation includes discussion of Adjusted EBITDA and Adjusted EBITDA margin generated by CRH's operations in Texas and by certain operating companies, assets and quarries, each of which is financial information that is not calculated in accordance with U.S. generally accepted accounting principles ('GAAP'). Non-GAAP financial information should not be considered a replacement for GAAP measures.

# **Today's Speakers**





JP San Agustín Group Executive, Strategic Planning, Innovation and Venturing



**Tim Ortman** President, CRH Americas **Building Products** 

# **Our Growth Algorithm**





Infrastructure

















Proven long-term delivery

Double-digit earnings growth<sup>1</sup>

# **Proven Growth Capabilities**

A deeply embedded mindset throughout our organization



- Empowered teams & local relationships ... the acquirer of choice
- **Disciplined & value-focused** approach
- **Unmatched** acquisition, integration & synergy delivery capabilities
- Greater optionality for capital deployment ... underpinned by a connected portfolio

>1,250 Acquisitions since 1970

on average every year over last decade

... building platforms of scale in attractive markets ...

# **Building Growth Platforms of Scale**

A deliberate & strategic customer centric approach















Leveraging benefits of scale & our uniquely connected portfolio

Building a Growth Platform in a High Growth Region (Texas)



# **Superior Strategy**

Deliberate approach to capital allocation



### **CRH** identified Texas as a key growth opportunity

### **Strong fundamentals ...**



Robust Economy



Growing Population



Strong Public Funding

### ... with megatrend drivers



Significant Road Demand



Water Infra Needs



Reindustrialization

### CRH in Texas<sup>1</sup>

### Strengthening our connected portfolio through acquisition ...

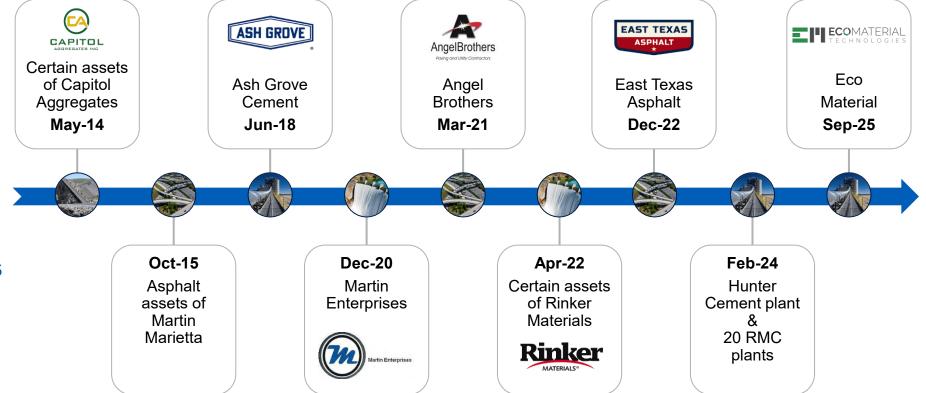


**Since 2014** 

>25

acquisitions

>1,000<sub>bps</sub>
Adj. EBITDA
margin expansion<sup>2</sup>



... maintaining & leveraging strong local brands & leadership teams

# **Building from Aggregates ...**





Marble Falls Quarry 2014 Acquisition

7.5m
Tons annual

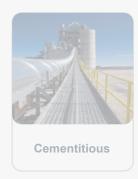
production

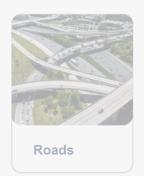
~3x

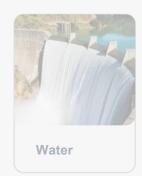
Revenue growth since acquisition<sup>1</sup>

Adj. EBITDA growth since acquisition<sup>1</sup>









# Increasing our Cementitious Supply ...





**Ash Grove** cement acquisition (2018)

**Including 1mt** cement plant in Midlothian, Texas



**Hunter cement** & RMC acquisition (2024)

2mt cement plant, 20 RMC plants, network of terminals

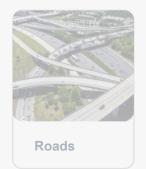


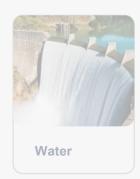
Eco **Material** acquisition (2025)

Market leader in SCMs in North America; 19 locations in Texas









### Connected to Roads ...



2021



Roads acquisition with operations in Houston, San Antonio & Austin

+350bps

Adj. EBITDA margin expansion since acquisition1





Roads acquisition with operations in East Texas & Louisiana

2022

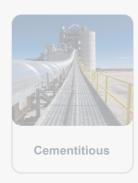
+730bps

Adj. EBITDA margin expansion since acquisition<sup>2</sup>

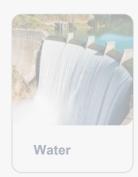












### Connected to Water ...





Rinker Assets, Houston 2022 Acquisition

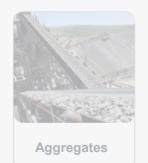
>300k

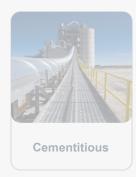
Tons of products manufactured p.a.

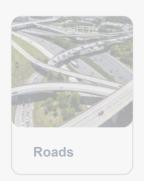
~1.5x

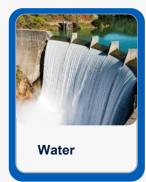
Revenue growth since acquisition<sup>1</sup>

Adj. EBITDA growth since acquisition<sup>1</sup>





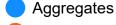




# **Creating a Connected Platform in Texas ...**

### The Leading Building Materials Business in Texas

#### **Connected Portfolio**

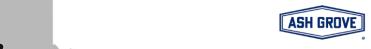


**Cementitious Products** 

Roads

Water

**Building Products** 

























**Aggregates** 









# ... With Significant Growth Over the Last Decade



CRH Texas in 2014
(FY14)<sup>1</sup>

\$0.6B

Revenues

\$0.1B

Adj. EBITDA

**60** 

Locations

+16%
CAGR

+24%

CAGR



CRH Texas in 2025 (TTM Q2'25)<sup>1</sup>

\$3.0B

Revenues

\$0.8B

Adj. EBITDA

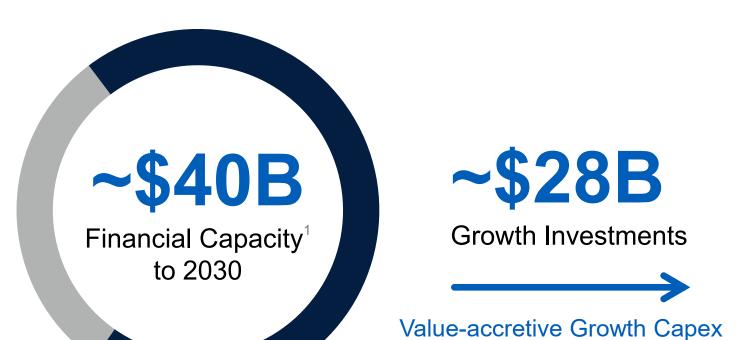
181

Locations<sup>2</sup>

The Growth Opportunity: Replicating at Scale



# **Unrivaled Growth Opportunities**



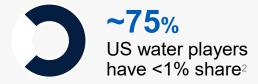
Greater optionality for capital deployment ... the industry acquirer of choice



### Fragmented markets ...







# ... with connected portfolio advantages



For footnoted information, refer to Appendix.

and M&A in fragmented markets

# **Building CRH's Future Growth Platforms**

Deliberate & strategic approach ...



**Strong Market Dynamics** 

**Attractive Target Companies** 

**Driving Superior Value** 













Secular Growth Tailwinds

**Attractive Markets** 

Market-Leading Positions

**Strong Local Brands** 

Leading Performance

Connected Portfolio Synergies

... superior long-term returns & compounding of capital

# **Proven Growth Capabilities**



We apply a **deliberate & strategic approach** as we **build growth platforms** ... CRH has unmatched scale & M&A experience

Our **connected portfolio** provides higher synergy potential & greater avenues for growth, positioning CRH as the acquirer of choice

CRH has **significant financial capacity** with a pipeline of growth opportunities unrivaled in size & breadth

# **Appendix: Endnotes**



#### Slide 3

1. 'Double-digit earnings growth' refers to CRH's compound annualized growth rate of Adjusted EBITDA for the period from December 31, 2014 to December 31, 2024. Metrics from the financial year ended December 31, 2014 are based on IFRS. 2014 EBITDA (as defined) has been modified to exclude contributions from subsequently divested businesses. The adjustments required to reflect these metrics under U.S. GAAP have not been quantified. No material differences have been identified that would impact trends calculated in accordance with U.S. GAAP in comparison to IFRS. For source data of this 2014 metric, please refer to the Appendix of the main September 2025 Investor Day presentation. Metrics from the financial year ended December 31, 2024 are based on U.S. GAAP as reported in our 2024 Form 10-K

#### Slide 8

- 1. Through September 2025; includes acquired entities with operations within the State of Texas.
- 2. Management estimates derived from financial information relating to the State of Texas as a destination for the trailing twelve months ended June 30, 2025, which was based on U.S. GAAP financial reporting, compared with the financial year ended December 31, 2014, which was based on IFRS financial reporting. The nature of the adjustments for purposes of Adjusted EBITDA is consistent with CRH's consolidated presentation. No material differences have been identified that would impact trends calculated between the relevant periods.

#### Slide 9

1. Management estimates derived from financial information comparing results from materials produced at the Marble Falls Quarry from the twelve months ended December 31, 2024, which was based on U.S. GAAP financial reporting, with the pre-acquisition results prepared in accordance with the acquiree's accounting policies for the twelve months ended December 31, 2014. This comparison is intended to illustrate directional performance improvement and should not be interpreted as an audited historical financial comparison.

#### Slide 11

- 1. Management estimates derived from operating company-level financial information comparing results from Angel Brothers for the twelve months ended December 31, 2024 which was based on U.S. GAAP financial reporting, with the pre-acquisition results prepared in accordance with the acquiree's accounting policies for the twelve months ended December 31, 2020. This comparison is intended to illustrate directional performance improvement and should not be interpreted as an audited historical financial comparison.
- 2. Management estimates derived from operating company-level financial information comparing results from East Texas Asphalt for the twelve months ended December 31, 2024, which was based on U.S. GAAP financial reporting, with the pre-acquisition results prepared in accordance with the acquiree's accounting policies for the twelve months ended December 31, 2021. This comparison is intended to illustrate directional performance improvement and should not be interpreted as an audited historical financial comparison.

#### Slide 12

1. Management estimates derived from financial information comparing results from materials produced by the Rinker Assets operations for the twelve months ended December 31, 2024, which was based on U.S. GAAP financial reporting, with the pre-acquisition results prepared in accordance with the acquiree's accounting policies for the twelve months ended December 31, 2021. This comparison is intended to illustrate directional performance improvement and should not be interpreted as an audited historical financial comparison.

#### Slide 14

- 1. Management estimates derived from financial information relating to the State of Texas as a destination for the trailing twelve months ended June 30, 2025, which was based on U.S. GAAP financial reporting, compared with the financial year ended December 31, 2014, which was based on IFRS financial reporting. The nature of the adjustments for purposes of Adjusted EBITDA is consistent with CRH's consolidated presentation. No material differences have been identified that would impact trends calculated between the relevant periods.
- 2. Locations shown are pro forma for the completion of the Eco Material Technologies transaction which closed on September 15, 2025. Financial results do not include Eco Material Technologies.

#### Slide 16

- 1. Financial capacity is defined as the anticipated cash and debt financing available (after maintenance capex) for growth investments and cash returns to shareholders. The information is indicative only and any capital deployment will be dependent on the value creation opportunities arising over the period. The Company's ability to deliver on these capital allocation priorities may be negatively impacted by the factors set out in the disclaimer on slide 1.
- 2. Management estimates.