



## CRH plc 2010 Results

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# Agenda

1. 2010 Full Year Performance
2. 2010 Financial Overview
3. Operational Excellence
4. Outlook



## 2010 – Delivery in a Challenging Year

- Moderating pace of decline as the year progressed
- Outturn in line with November guidance
- Step-up in development activity; €0.6 billion spend
- Robust cash generation; €0.7 billion operating cash inflow
- Year-end Net Debt under €3.5 billion *[2009: €3.7 Bn]*
- Full Year dividend unchanged at 62.5 cent



## Moderating Pace of Decline through 2010

|                            | <b>H1<br/>2010</b> | <b>Q3<br/>2010</b> | <b>Q4<br/>2010</b> | <b>FY<br/>2010</b> |
|----------------------------|--------------------|--------------------|--------------------|--------------------|
| <b>Like-for-like Sales</b> | (10%)              | (4%)               | (2%)               | <b>(7%)</b>        |
| <b>€ Bn</b>                |                    |                    |                    |                    |
| EBITDA 2010                | 0.50               | 0.70               | 0.4                | <b>1.6</b>         |
| EBITDA 2009                | 0.65               | 0.75               | 0.4                | <b>1.8</b>         |
| % Change                   | (20%)              | (7%)               | flat               | <b>(10%)</b>       |



## 2010 Outcome – In Line With Guidance

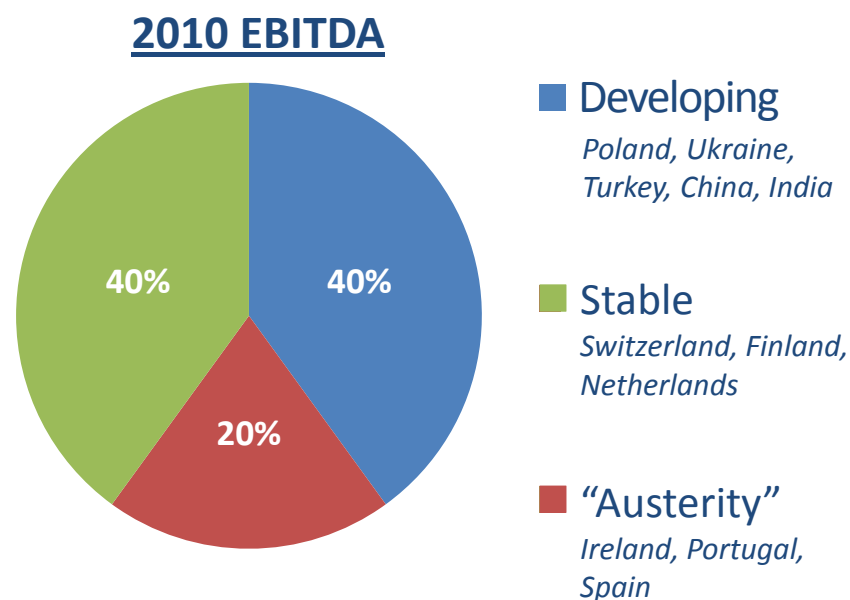
| € m                | <u>EBITDA</u> | <u>Impairment</u> | <u>Disposals</u> | <u>PBT</u>        |                    |
|--------------------|---------------|-------------------|------------------|-------------------|--------------------|
|                    |               |                   |                  | Pre<br>Impairment | Post<br>Impairment |
| November IMS       | 1,600         | (100)             | 50               | 620-650           | 520-550            |
| <b>Actual 2010</b> | <b>1,615</b>  | <b>(124)</b>      | <b>55</b>        | <b>658</b>        | <b>534</b>         |



## Europe Materials – Balanced Footprint

| €m            | % chg | <u>2010</u>  | <u>2009</u> |
|---------------|-------|--------------|-------------|
| Sales         | (3%)  | <b>2,665</b> | 2,749       |
| EBITDA        | (3%)  | <b>423</b>   | 434         |
| Op. profit*   | (2%)  | <b>251</b>   | 257         |
| EBITDA margin |       | <b>15.9%</b> | 15.8%       |
| Op. margin*   |       | <b>9.4%</b>  | 9.3%        |

\* includes Restructuring € 33m (2009: € 70m)  
and Impairment € nil (2009: € 9m)





## Europe Materials – Operational Delivery in 2010



### 2010 Results

- Scale\*: Cement c13m tonnes; Aggs c52m tonnes; RMC c10m m<sup>3</sup>
- Cement Volumes: FI +19%; CH +8%; PL +3%; PT -7%; UA -10%; EI -23%
- Pricing: Competitive in all regions but input costs relatively stable



### 2010 Highlights – Operational Excellence

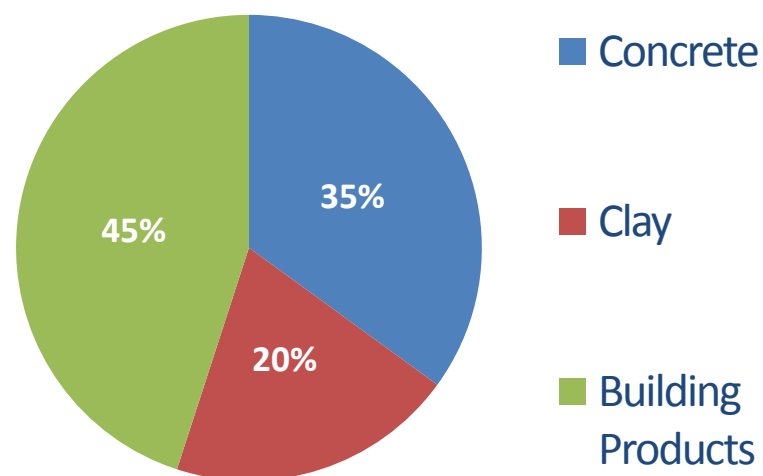
- Procurement: Further savings in 2010
- Clinker Factor: On-track towards medium-term target of 75%
- Energy: Investing to accelerate Alternative Fuel usage in 2011



## Europe Products – Solid Performance Except for Concrete

| €m            | % chg | <u>2010</u>  | <u>2009</u> |
|---------------|-------|--------------|-------------|
| Sales         | (6%)  | <b>2,817</b> | 3,002       |
| EBITDA        | (30%) | <b>198</b>   | 283         |
| Op. profit*   | (91%) | <b>11</b>    | 116         |
| EBITDA margin |       | <b>7.0%</b>  | 9.4%        |
| Op. margin*   |       | <b>0.4%</b>  | 3.9%        |

2010 EBITDA



\* includes Restructuring € 16m (2009: € 41m)  
and Impairment € 54m (2009: € 19m)



## Europe Products – Operational Delivery in 2010



### 2010 Results

- Concrete: Structural very difficult; Architectural more resilient
- Building Products: Solid results in light-side products
- Clay: Improved performance from UK brick



### 2010 Highlights – Significant Portfolio Adjustments

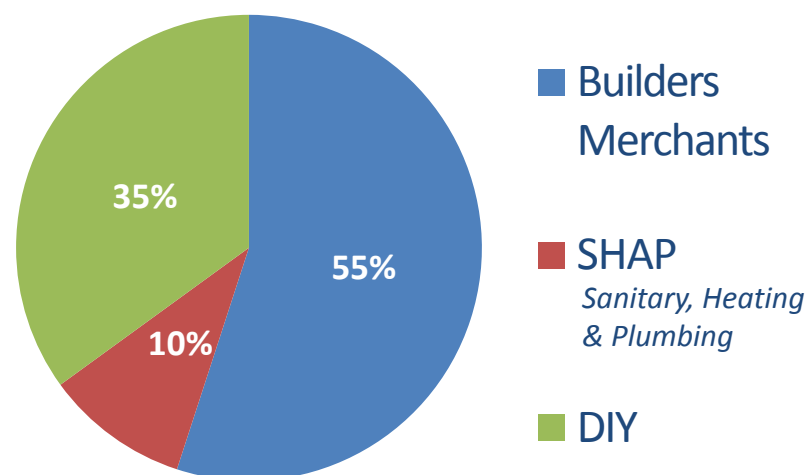
- Insulation sale agreed (c€240m Sales); completion Q1'11
- Exited Italian concrete (c€10m Sales); D&V disposal ongoing
- Focussing on core growth platforms in developed Europe



## Europe Distribution – Ongoing Margin Delivery

| €m            | % chg | <u>2010</u>  | <u>2009</u> |
|---------------|-------|--------------|-------------|
| Sales         | (2%)  | <b>3,566</b> | 3,633       |
| EBITDA        | +5%   | <b>214</b>   | 204         |
| Op. profit*   | (1%)  | <b>135</b>   | 137         |
| EBITDA margin |       | <b>6.0%</b>  | 5.6%        |
| Op. margin*   |       | <b>3.8%</b>  | 3.8%        |

2010 EBITDA



\* includes Restructuring € 4m (2009: € 15m)  
and Impairment € 8m (2009: € nil)

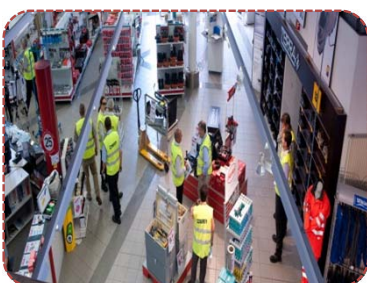


## Europe Distribution – Operational Delivery in 2010



### 2010 Results

- Full Year Operating Profit down 1%; H1 down 21%, H2 up 17%
- B.Merchants/SHAP: Strong performance in AT/CH/DE
- DIY: Resilient in difficult Benelux market



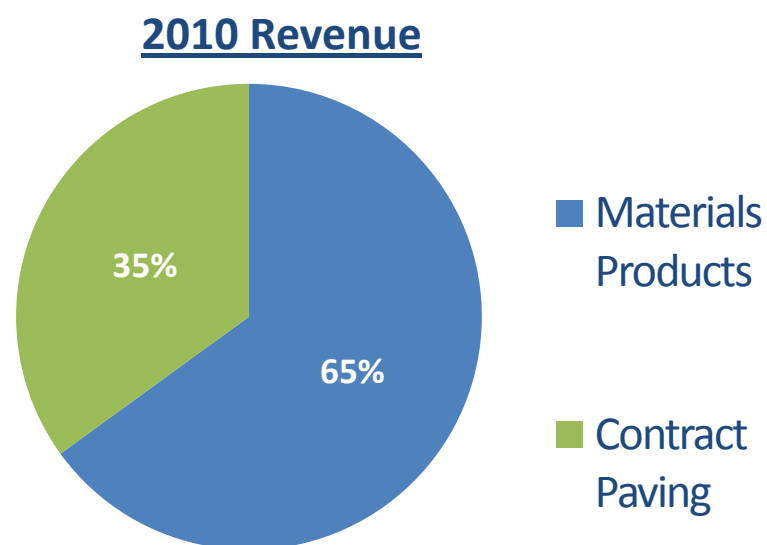
### 2010 Highlights – Operational Excellence & Development

- Benefits of excellence programmes evident in margins
- Bauking step-up to 98% extends DE position; adds c€380m Sales
- SHAP addition in Belgium; exited DIY in Spain



## Americas Materials – Outcome per August Guidance

| €m            | % chg | <u>2010</u>  | <u>2009</u> |
|---------------|-------|--------------|-------------|
| Sales         | +3%   | <b>4,417</b> | 4,280       |
| EBITDA        | (16%) | <b>566</b>   | 670         |
| Op. profit*   | (29%) | <b>288</b>   | 407         |
| EBITDA margin |       | <b>12.8%</b> | 15.7%       |
| Op. margin*   |       | <b>6.5%</b>  | 9.5%        |



\* includes Restructuring € 17m (2009: € 28m)

no Impairment in either 2010 or 2009



## Americas Materials – Operational Delivery in 2010



### 2010 Results

|                     | <u>Aggs</u><br>111m tons | <u>Asphalt</u><br>42m tons | <u>RMC</u><br>6.5m yd <sup>3</sup> | <u>Paving</u>   |
|---------------------|--------------------------|----------------------------|------------------------------------|-----------------|
| • Volumes (LFL)     | (4%)                     | (5%)                       | (8%)                               | LFL Sales (10%) |
| • Prices (LFL)      | +1%                      | +1%                        | (5%)                               |                 |
| • Δ EBITDA (\$185m) | flat                     | (\$65m)                    | (\$25m)                            | (\$95m)         |



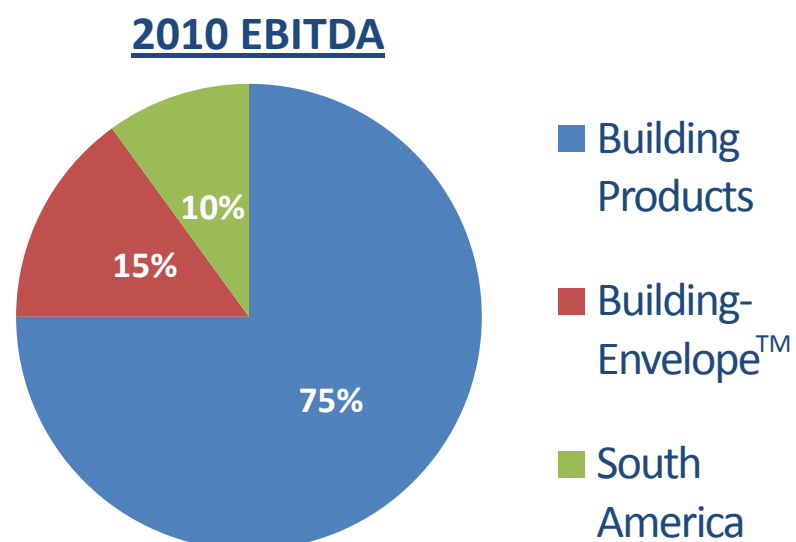
### 2010 Highlights – Excellence Programmes & Development

- Strong commercial action in highly competitive markets
- Benefits from procurement and operational excellence programmes
- €0.25Bn on 18 acquisitions adds c0.6Bn tonnes Aggregates reserves



## Americas Products – Varied Outcomes by Business

| €m            | % chg | <u>2010</u> | <u>2009</u> |
|---------------|-------|-------------|-------------|
| Sales         | (3%)  | 2,469       | 2,536       |
| EBITDA        | (11%) | 154         | 173         |
| Op. profit*   | n/m   | (24)        | 23          |
| EBITDA margin |       | 6.2%        | 6.8%        |
| Op. margin*   |       | (1.0%)      | 0.9%        |



\* includes Restructuring € 29m (2009: € 47m)  
and Impairment € 40m (2009: € 13m)



## Americas Products – Operational Delivery in 2010



### 2010 Results

- Building Products: APG flat, Precast down, Ivy impairment
- BuildingEnvelope™: Significant declines, c95% NonRes
- Canada: Solid growth; South America: A good year



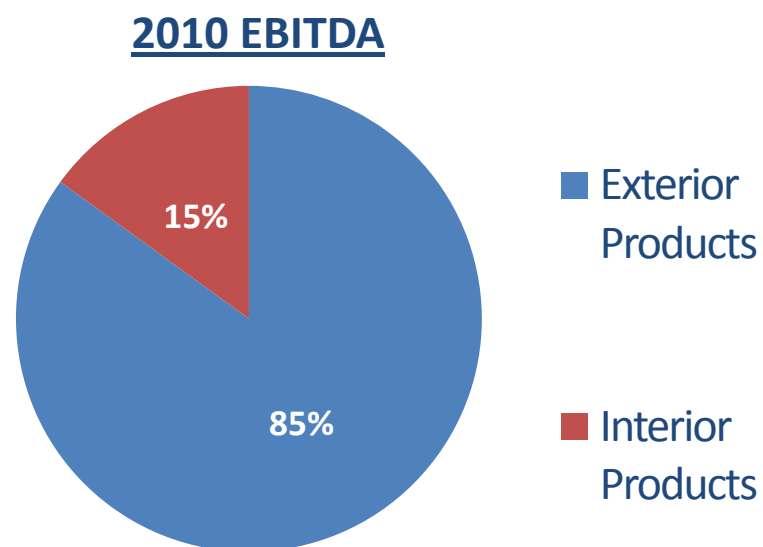
### 2010 Highlights – Organisation & Portfolio Adjustments

- Organisational realignment: APG + Precast + MMI → Building Products
- Leveraging cross-business synergies
- Sale of Ivy Steel business (c\$100m Sales)



## Americas Distribution – Good Margin Recovery

| €m            | % chg | <u>2010</u>  | <u>2009</u> |
|---------------|-------|--------------|-------------|
| Sales         | +6%   | <b>1,239</b> | 1,173       |
| EBITDA        | +54%  | <b>60</b>    | 39          |
| Op. profit*   | +147% | <b>37</b>    | 15          |
| EBITDA margin |       | <b>4.8%</b>  | 3.3%        |
| Op. margin*   |       | <b>3.0%</b>  | 1.3%        |



\* includes Restructuring € 1m (2009: € 4m)  
no Impairment in either 2010 or 2009



## Americas Distribution – Operational Delivery in 2010



### 2010 Results

- Exterior Products: Sales up 8%; margins improved
- Interior Products: Sales down 12%; profits flat



### 2010 Highlights – Operating Leverage

- Refocussing Interior Products segment towards Res markets
- Rationalisation largely complete; excellence programmes delivering



## 2010 Actions – Setting a Solid Base for 2011



Operational Excellence – continued delivery

Commercial Excellence – sustained focus

Portfolio – ongoing disposals

Development – H2 step-up

Costs – optimisation continues

Cash – robust generation



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1. 2010 Full Year Performance
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## CRH 2010 Financials

| €m            | % chg | <u>2010</u>   | <u>2009</u> |
|---------------|-------|---------------|-------------|
| Sales         | (1%)  | <b>17,173</b> | 17,373      |
| EBITDA        | (10%) | <b>1,615</b>  | 1,803       |
| Op. Profit*   | (27%) | <b>698</b>    | 955         |
| EBITDA Margin |       | <b>9.4%</b>   | 10.4%       |
| Op. Margin*   |       | <b>4.1%</b>   | 5.5%        |

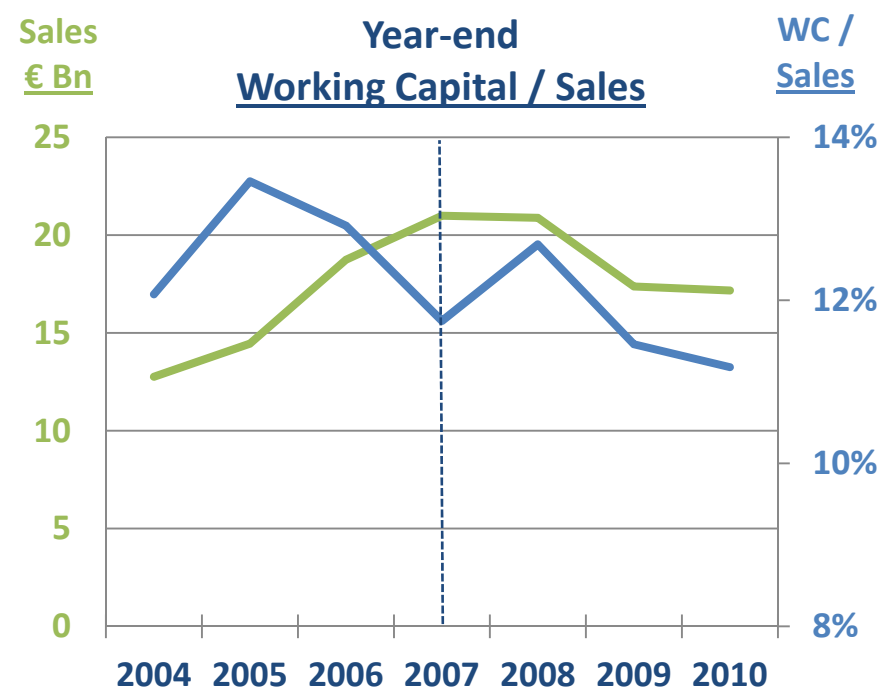
| € cent         | % chg | <u>2010</u> | <u>2009</u> |
|----------------|-------|-------------|-------------|
| EPS            | (31%) | <b>61.3</b> | 88.3        |
| DPS            |       | <b>62.5</b> | 62.5        |
| Dividend Cover |       | <b>1.0x</b> | 1.4x        |

\* includes Restructuring € 100m (2009: € 205m)  
and Impairment € 102m (2009: € 41m)



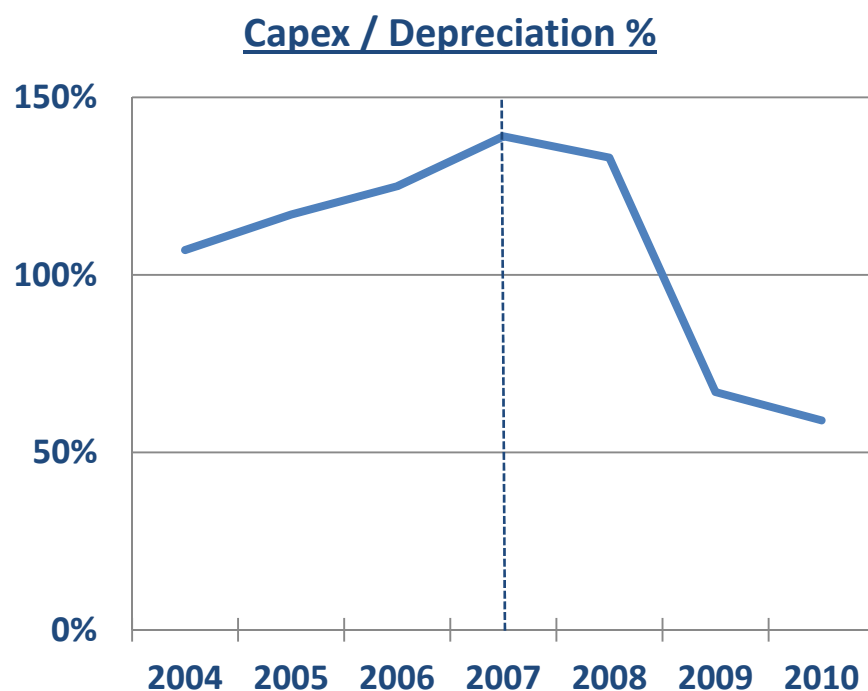
## Strong Working Capital Control

- 2007 – 2010 Delivery
  - Receivables: DSO's down
  - Payables: DPO's up
  - Inventory: Turns stable
- Ongoing reductions in difficult markets





## Continuing Capex Restraint



- Well-invested pre-downturn
- Including major cement upgrades
- Multiple small projects
- Ability to scale to market conditions



## Continued Strong Cash Generation – €2.4 Bn over 3 years

|                                    |                           | <u>2010</u>    | <u>2009</u>    | <u>2008</u>    |
|------------------------------------|---------------------------|----------------|----------------|----------------|
| <b>Inflows (€m)</b>                | Profit before tax         | 534            | 732            | 1,628          |
|                                    | Depreciation/Amortisation | 917            | 848            | 824            |
|                                    | Working capital           | 256            | 661            | (62)           |
|                                    |                           | <b>1,707</b>   | <b>2,241</b>   | <b>2,390</b>   |
| <b>Outflow (€m)</b>                | Dividends (pre-Scrip)     | (438)          | (386)          | (369)          |
|                                    | Capital expenditure       | (466)          | (532)          | (1,039)        |
|                                    | Tax / Other               | (138)          | (163)          | (411)          |
|                                    |                           | <b>(1,042)</b> | <b>(1,081)</b> | <b>(1,819)</b> |
| <b>Operating cash inflow (€ m)</b> | <b>€2.4 billion</b>       | <b>665</b>     | <b>1,160</b>   | <b>571</b>     |



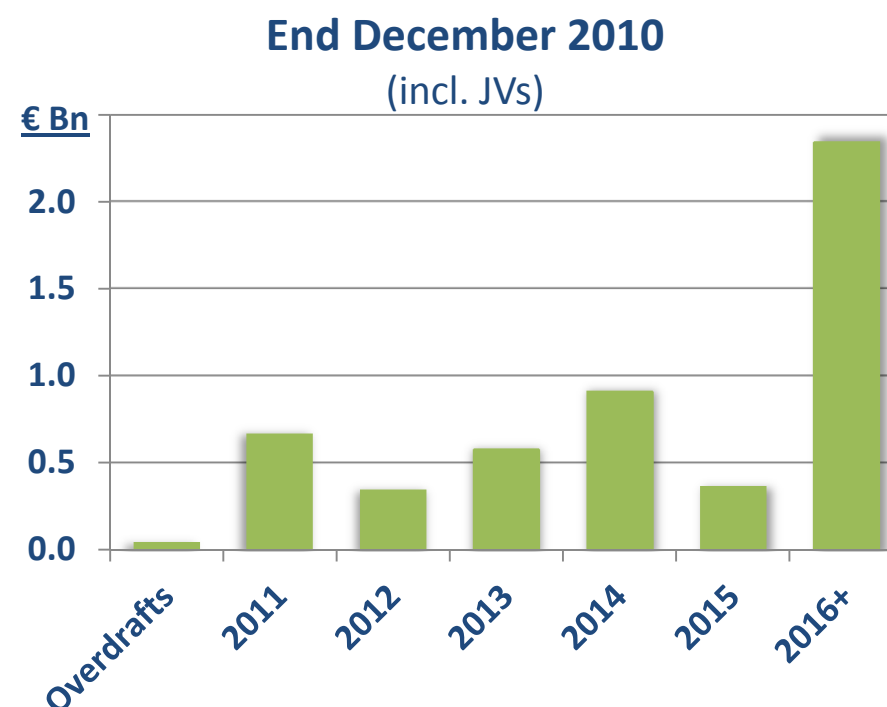
## €0.25Bn Debt Reduction post €1Bn Capex & Development

|                                    | <u>2010</u>  | <u>2009</u> | <u>2008</u> |
|------------------------------------|--------------|-------------|-------------|
| <b>Operating cash inflow (€ m)</b> | <b>665</b>   | 1,160       | 571         |
| Acquisitions and investments       | (567)        | (458)       | (1,072)     |
| Disposals                          | 188          | 103         | 168         |
| Share issues (net)                 | 185          | 1,443       | (355)       |
| Translation                        | (221)        | 120         | (240)       |
| <b>Debt decrease / (increase)</b>  | <b>250</b>   | 2,368       | (928)       |
|                                    |              |             |             |
| <b>Year end Net Debt</b>           | <b>3,473</b> | 3,723       | 6,091       |



## Nov \$0.75Bn Bond Issue; Balanced Debt Maturity Profile

- November 2010:
  - \$0.40 Bn 10Y Notes due 2021
  - \$0.35 Bn 5Y Notes due 2016
- Over 80 institutional investors
- Proceeds used to redeem:
  - \$0.09 Bn Notes due 2011
  - \$0.66 Bn Notes due 2012
- Ongoing Balance Sheet management





## CRH – Well Positioned Financially

- Strong Cashflow
- Excellent Maturity Profile
- Access to Global Capital Markets
- Committed to Investment Rating
- Significant Development Capacity

|            |           |
|------------|-----------|
| Gross Debt | €5.3 Bn   |
| Gross Cash | (€1.8 Bn) |

**Net Debt** €3.5 Bn

**Cash/Undrawn facilities** €3.1 Bn

|                     |      |
|---------------------|------|
| Net Debt/EBITDA     | 2.2x |
| EBITDA/Net Interest | 6.5x |



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1. 2010 Full Year Performance
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3. **Operational Excellence**
4. Outlook



## Operating Backdrop 2007 - 2010

- Unprecedented reductions in demand 2007 - 2010
  - Like-for-like revenues down 30% (c€6.5 Bn)
  - Volume declines ranging from 20% to 70%
  - Very difficult pricing environment
- Period of volatile input costs
- Poor visibility - timing / severity of impact varied by business /geography

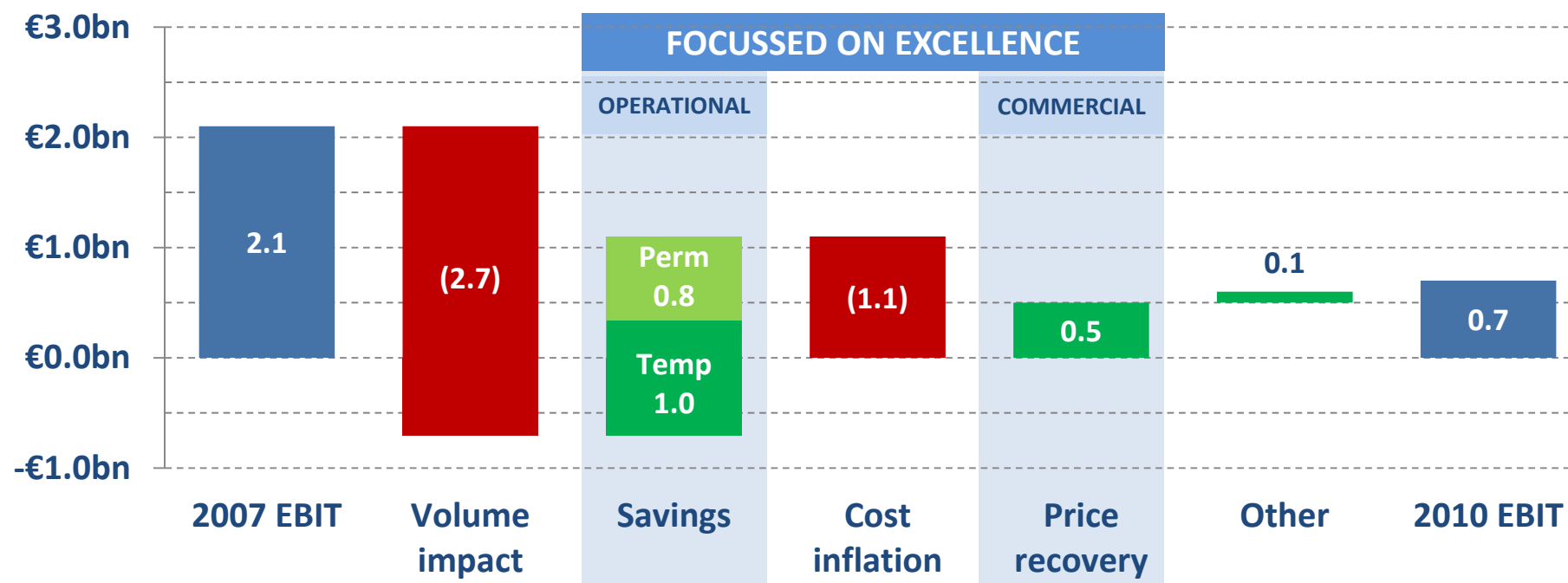


## Decisive Management Action Through Downturn

| Initiatives (€m)     | P&L Impact |            |              |            |            | Annualised   |
|----------------------|------------|------------|--------------|------------|------------|--------------|
|                      | 2007       | 2008       | 2009         | 2010       | 2011       |              |
| 2007                 | 50         |            |              |            |            | 50           |
| 2008                 |            | 447        | 398          |            |            | 845          |
| 2009                 |            |            | 450          | 145        |            | 595          |
| 2010                 |            |            |              | 374        | 51         | 425          |
| 2011                 |            |            | €1.8 billion |            | 85*        | 85           |
| <b>Gross savings</b> | <b>50</b>  | <b>447</b> | <b>848</b>   | <b>519</b> | <b>136</b> | <b>2,000</b> |
| Cost to implement    | -          | (62)       | (205)        | (100)      | (36)       |              |
| <b>Net Savings</b>   | <b>50</b>  | <b>385</b> | <b>643</b>   | <b>419</b> | <b>100</b> |              |

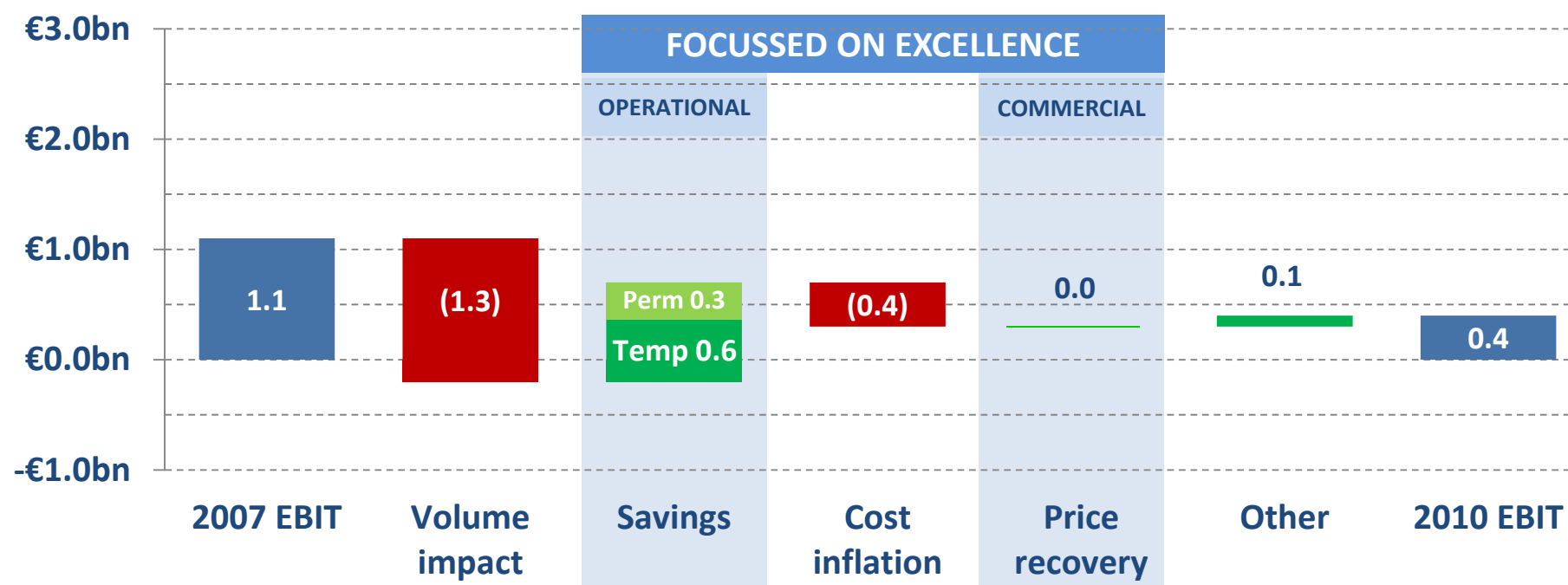


# Management Response to Market Challenges



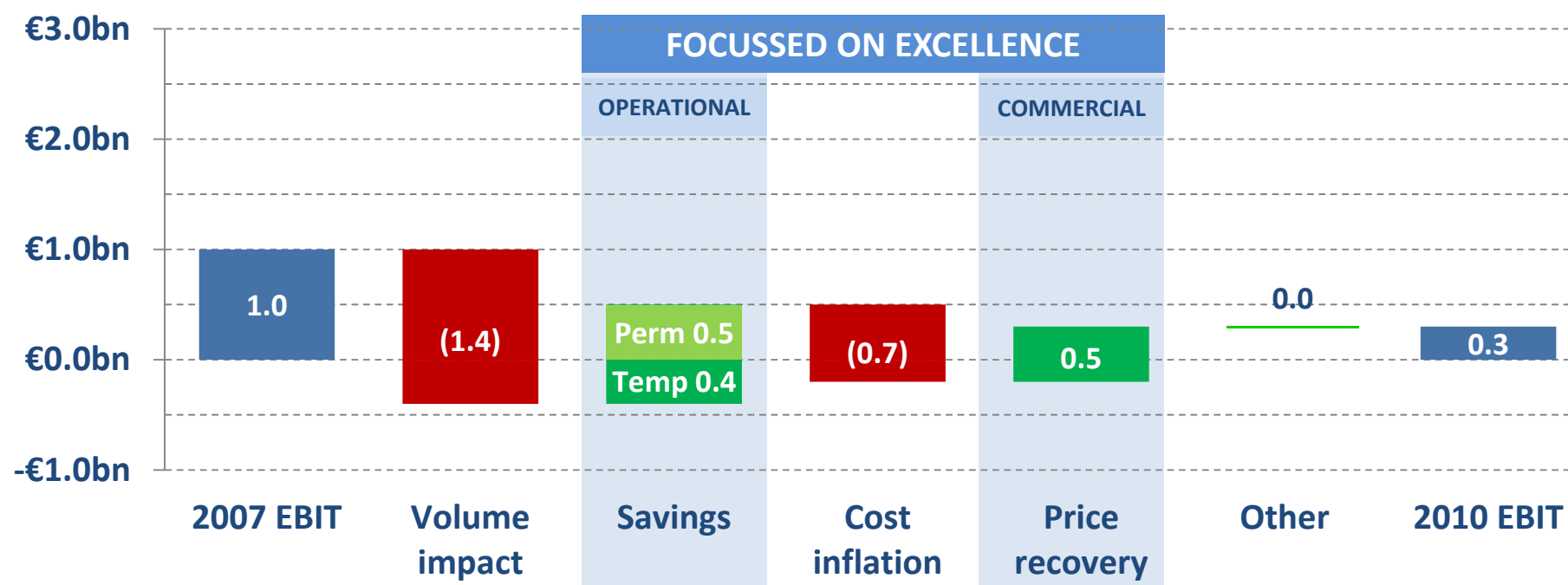


## Europe – OpEx Delivery; Cost Recovery Difficult





## Americas – Increasing Efficiencies & Commercial Excellence





## CRH – Well Positioned Operationally

- Decisive management action through downturn
- c40% of savings are permanent in nature
- Operations are better balanced with market demand
- Positioned to deliver sustainable benefits as markets recover



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4. **Outlook**



## 2011 Year-to-Date

- Like-for-like declines in Revenue moderated to ...
- ... 4% (Q3) and 2% (Q4) 2010 respectively
- YTD 2011 Revenue shows good improvement on 2010
- Underlying demand appears to have stabilised in past 3 months
- Early 2011 comparatives flattered by severe Spring 2010 weather



## 2011 Outlook

- Assuming no major market dislocations ...
- Reasonable to expect like-for-like revenue growth
- Price progress key to revenue growth and input cost recovery
- Acquisitions completed in past 8 months will add to performance
- Capacity to capitalise on a growing acquisition pipeline
- Look to a year of progress in 2011 ... and stronger upward momentum thereafter



## SUPPLEMENTARY INFORMATION



## CRH Group – Components of Performance

| € million          | Sales         | EBITDA       | Operating Profit | Profit on Disposals | Finance Costs | Associates PAT | PBT        |
|--------------------|---------------|--------------|------------------|---------------------|---------------|----------------|------------|
| <b>2009</b>        | <b>17,373</b> | <b>1,803</b> | <b>955</b>       | <b>26</b>           | <b>(297)</b>  | <b>48</b>      | <b>732</b> |
| Exchange           | 671           | 78           | 46               | 1                   | (8)           | 2              | 41         |
| Acquisitions       | 304           | 40           | 26               | -                   | (6)           | -              | 20         |
| Restructuring      | -             | 105          | 105              | -                   | -             | -              | 105        |
| Impairment         | -             | -            | (61)             | -                   | -             | (22)           | (83)       |
| Ongoing Operations | (1,175)       | (411)        | (373)            | 28                  | 64            | -              | (281)      |
| <b>2010</b>        | <b>17,173</b> | <b>1,615</b> | <b>698</b>       | <b>55</b>           | <b>(247)</b>  | <b>28</b>      | <b>534</b> |
| % change           | (1%)          | (10%)        | (27%)            |                     |               |                | (27%)      |



## Europe Materials – Components of Performance

|                   |       |       |       |        | Analysis of Change |              |               |            |          |
|-------------------|-------|-------|-------|--------|--------------------|--------------|---------------|------------|----------|
| € m               | % Chg | 2010  | 2009  | Change | Organic            | Acquisitions | Restructuring | Impairment | Exchange |
| Sales             | (3%)  | 2,665 | 2,749 | (84)   | (228)              | +47          | -             | -          | +97      |
| EBITDA            | (3%)  | 423   | 434   | (11)   | (73)               | +4           | +37           | -          | +21      |
| Op.Profit*        | (2%)  | 251   | 257   | (6)    | (70)               | +2           | +37           | +9         | +16      |
| EBITDA Margin     |       | 15.9% | 15.8% |        |                    |              |               |            |          |
| Op.Profit Margin* |       | 9.4%  | 9.3%  |        |                    |              |               |            |          |

\* includes Restructuring € 33m (2009: € 70m)  
and Impairment € nil (2009: € 9m)



## Europe Products – Components of Performance

|                   |       |       |       |        | Analysis of Change |              |               |            |          |
|-------------------|-------|-------|-------|--------|--------------------|--------------|---------------|------------|----------|
| € m               | % Chg | 2010  | 2009  | Change | Organic            | Acquisitions | Restructuring | Impairment | Exchange |
| Sales             | (6%)  | 2,817 | 3,002 | (185)  | (213)              | -            | -             | -          | +28      |
| EBITDA            | (30%) | 198   | 283   | (85)   | (109)              | -            | +25           | -          | (1)      |
| Op.Profit*        | (91%) | 11    | 116   | (105)  | (93)               | -            | +25           | (35)       | (2)      |
| EBITDA Margin     |       | 7.0%  | 9.4%  |        |                    |              |               |            |          |
| Op.Profit Margin* |       | 0.4%  | 3.9%  |        |                    |              |               |            |          |

\* includes Restructuring € 16m (2009: € 41m)  
and Impairment € 54m (2009: € 19m)



## Europe Distribution – Components of Performance

|                   |       |       |       |        | Analysis of Change |              |               |            |          |
|-------------------|-------|-------|-------|--------|--------------------|--------------|---------------|------------|----------|
| € m               | % Chg | 2010  | 2009  | Change | Organic            | Acquisitions | Restructuring | Impairment | Exchange |
| Sales             | (2%)  | 3,566 | 3,633 | (67)   | (204)              | +37          | -             | -          | +100     |
| EBITDA            | +5%   | 214   | 204   | +10    | (11)               | +4           | +11           | -          | +6       |
| Op.Profit*        | (1%)  | 135   | 137   | (2)    | (12)               | +3           | +11           | (8)        | +4       |
| EBITDA Margin     |       | 6.0%  | 5.6%  |        |                    |              |               |            |          |
| Op.Profit Margin* |       | 3.8%  | 3.8%  |        |                    |              |               |            |          |

\* includes Restructuring € 4m (2009: € 15m)  
and Impairment € 8m (2009: € nil)



## Americas Materials – Components of Performance

|                   |       |       |       |        | Analysis of Change |              |               |            |          |
|-------------------|-------|-------|-------|--------|--------------------|--------------|---------------|------------|----------|
| € m               | % Chg | 2010  | 2009  | Change | Organic            | Acquisitions | Restructuring | Impairment | Exchange |
| Sales             | +3%   | 4,417 | 4,280 | +137   | (302)              | +215         | -             | -          | +224     |
| EBITDA            | (16%) | 566   | 670   | (104)  | (183)              | +32          | +11           | -          | +36      |
| Op.Profit*        | (29%) | 288   | 407   | (119)  | (174)              | +22          | +11           | -          | +22      |
| EBITDA Margin     |       | 12.8% | 15.7% |        |                    |              |               |            |          |
| Op.Profit Margin* |       | 6.5%  | 9.5%  |        |                    |              |               |            |          |

\* includes Restructuring € 17m (2009: € 28m)  
no Impairment in either 2010 or 2009



## Americas Products – Components of Performance

|                   |       |        |       |        | Analysis of Change |              |               |            |          |
|-------------------|-------|--------|-------|--------|--------------------|--------------|---------------|------------|----------|
| € m               | % Chg | 2010   | 2009  | Change | Organic            | Acquisitions | Restructuring | Impairment | Exchange |
| Sales             | (3%)  | 2,469  | 2,536 | (67)   | (230)              | +2           | -             | -          | +161     |
| EBITDA            | (11%) | 154    | 173   | (19)   | (51)               | -            | +18           | -          | +14      |
| Op.Profit*        | n/m   | (24)   | 23    | (47)   | (42)               | (1)          | +18           | (27)       | +5       |
| EBITDA Margin     |       | 6.2%   | 6.8%  |        |                    |              |               |            |          |
| Op.Profit Margin* |       | (1.0%) | 0.9%  |        |                    |              |               |            |          |

\* includes Restructuring € 29m (2009: € 47m)  
and Impairment € 40m (2009: € 13m)



## Americas Distribution – Components of Performance

|                   |       |       |       |        | Analysis of Change |              |               |            |          |
|-------------------|-------|-------|-------|--------|--------------------|--------------|---------------|------------|----------|
| € m               | % Chg | 2010  | 2009  | Change | Organic            | Acquisitions | Restructuring | Impairment | Exchange |
| Sales             | +6%   | 1,239 | 1,173 | +66    | +2                 | +3           | -             | -          | +61      |
| EBITDA            | +54%  | 60    | 39    | +21    | +16                | -            | +3            | -          | +2       |
| Op.Profit*        | +147% | 37    | 15    | +22    | +18                | -            | +3            | -          | +1       |
| EBITDA Margin     |       | 4.8%  | 3.3%  |        |                    |              |               |            |          |
| Op.Profit Margin* |       | 3.0%  | 1.3%  |        |                    |              |               |            |          |

\* includes Restructuring € 1m (2009: € 4m)  
no Impairment in either 2010 or 2009



## Analysis by Segment

| Sales Revenue (€ m)   | 2010          | 2009          | % chg       |
|-----------------------|---------------|---------------|-------------|
| Europe Materials      | 2,665         | 2,749         | (3%)        |
| Europe Products       | 2,817         | 3,002         | (6%)        |
| Europe Distribution   | 3,566         | 3,633         | (2%)        |
| Americas Materials    | 4,417         | 4,280         | +3%         |
| Americas Products     | 2,469         | 2,536         | (3%)        |
| Americas Distribution | 1,239         | 1,173         | +6%         |
| <b>CRH Group</b>      | <b>17,173</b> | <b>17,373</b> | <b>(1%)</b> |

| EBITDA Profit (€m)    | 2010         | 2009         | % chg        |
|-----------------------|--------------|--------------|--------------|
| Europe Materials      | 423          | 434          | (3%)         |
| Europe Products       | 198          | 283          | (30%)        |
| Europe Distribution   | 214          | 204          | +5%          |
| Americas Materials    | 566          | 670          | (16%)        |
| Americas Products     | 154          | 173          | (11%)        |
| Americas Distribution | 60           | 39           | +54%         |
| <b>CRH Group</b>      | <b>1,615</b> | <b>1,803</b> | <b>(10%)</b> |



## Analysis by Segment

| Operating Profit (€m) | 2010       | 2009       | % chg        |
|-----------------------|------------|------------|--------------|
| Europe Materials      | 251        | 257        | (2%)         |
| Europe Products       | 11         | 116        | (91%)        |
| Europe Distribution   | 135        | 137        | (1%)         |
| Americas Materials    | 288        | 407        | (29%)        |
| Americas Products     | (24)       | 23         | n/m          |
| Americas Distribution | 37         | 15         | +147%        |
| <b>CRH Group</b>      | <b>698</b> | <b>955</b> | <b>(27%)</b> |

| Profit on Disposal (€m) | 2010      | 2009      |
|-------------------------|-----------|-----------|
| Europe Materials        | 4         | 4         |
| Europe Products         | 13        | 1         |
| Europe Distribution     | 21        | 5         |
| Americas Materials      | 17        | 17        |
| Americas Products       | -         | (1)       |
| Americas Distribution   | -         | -         |
| <b>CRH Group</b>        | <b>55</b> | <b>26</b> |



## Euroconstruct Forecasts – December 2010

| Construction Output 2011 |   | % change |
|--------------------------|---|----------|
| Belgium                  | ↑ | +0.7%    |
| Denmark                  | ↑ | +3.1%    |
| Finland                  | ↑ | +2.9%    |
| France                   | ↑ | +1.5%    |
| Germany                  | ↑ | +1.3%    |
| Ireland                  | ↓ | (10.7%)  |
| Netherlands              | ↑ | +1.0%    |

| Construction Output 2011 |   | % change |
|--------------------------|---|----------|
| Poland                   | ↑ | +12.7%   |
| Portugal                 | ↓ | (4.1%)   |
| Spain                    | ↓ | (13.6%)  |
| Switzerland              | ↑ | +1.1%    |
| United Kingdom           | ↑ | +0.2%    |
| Western Europe (EC-15)   | ↓ | (0.5%)   |
| Eastern Europe (EC-4)    | ↑ | +7.2%    |



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