# **CRH Investor Day 2010**



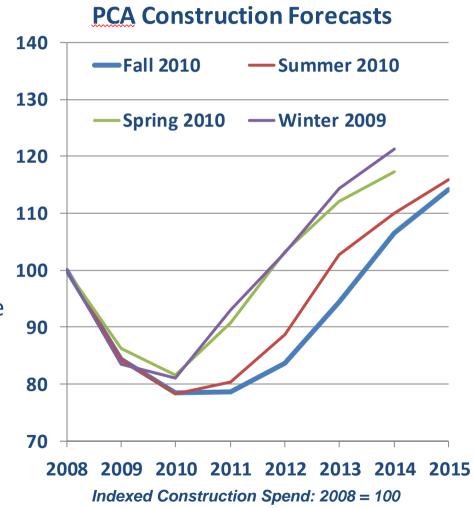
### US MARKET BACKDROP

MARK TOWE
CEO, CRH AMERICAS



## **US Construction Market Backdrop**

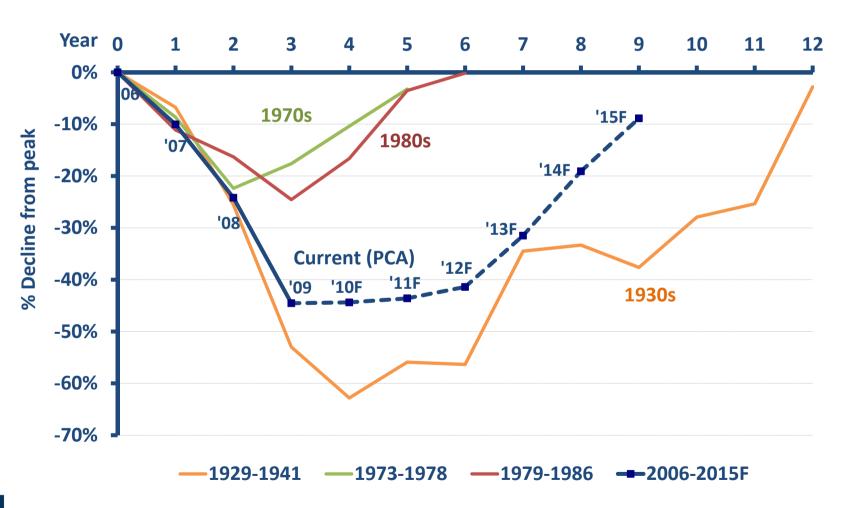
- Most severe downturn since 1930's
- All sectors impacted
- Visibility limited; hard to forecast
- Continued revision by PCA
- Latest PCA forecast shows slower pace
- Recovery pushed out to 2012
- A likely more realistic trajectory







# **US Cement Consumption in Recessions**







### **US Infrastructure backdrop**

### US Infra Funding c\$80Bn pa excluding ARRA Stimulus

- c\$40 billion from Fed ("SAFETEA-LU")
- c\$10 billion from State matching
- c\$30 billion from State/Local

### **Current Status**

• Fed Funds: SAFETEA-LU expired Sep-09; extended to YE 2010

State Funds: significantly impacted by budget deficits

ARRA: estimated \$5.6Bn (09), \$11.5Bn (10), \$8.3Bn (11), \$2.1Bn (12)

Source: ARTBA

Infrastructure funding outlook will be influenced by political developments post mid-term elections





### **US Residential & Non-Residential**

#### Residential

- Recent data releases show improving trends
- Bumping along the bottom; timing of recovery unclear

#### **Non-Residential**

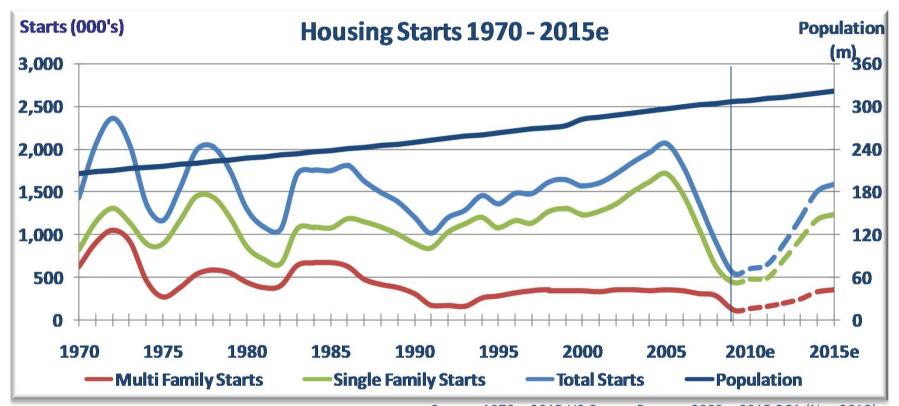
- Significant demand pressures in 2009/10
- ABI lead-indicator now positive for first time since Jan-08
- Challenging environment expected to continue into 2011

Timing and pace of US Res and Non-Res recovery remains unclear





## US Res – PCA forecasts accelerating recovery from 2012



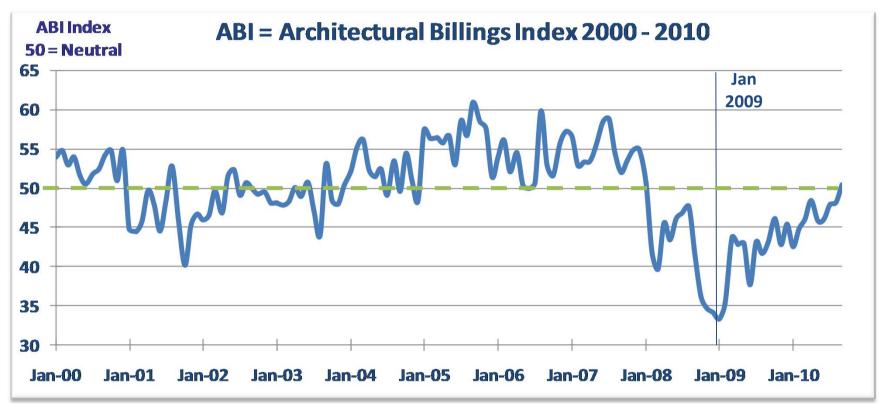
Source: 1970 - 2015 US Census Bureau; 2009 - 2015 PCA (Nov 2010)

Annual Housing starts: 0.6m (2010e) ... vs ... 1.6m (1970 – 2007) Annual starts/'000 population: 1.8 (2010e) ... vs ... 6.5 (1970 – 2007)





# US Non Res – ABI low (Jan-09); back to neutral (Sep-10)



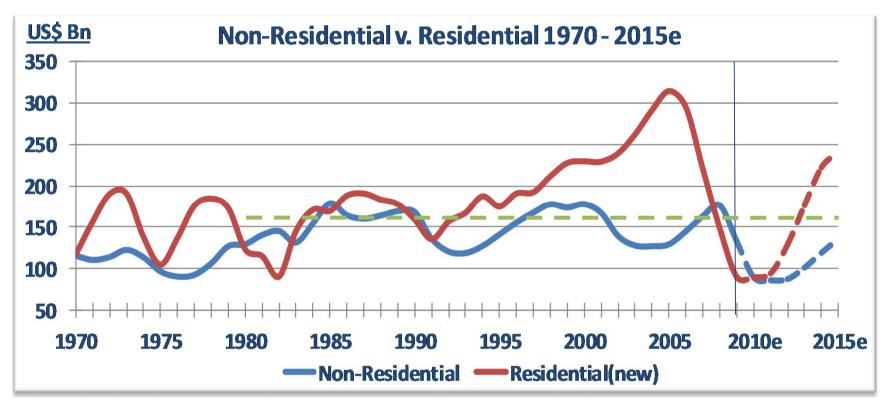
Source: US ABI 2000 - Sep 2010

12-18 month leading indicator of Non Res activity First positive reading (Sep-10) in 32 months





# US Non Res recovery forecast to lag Res by c12-24 mths



Source: 1970 - 2006 Dodge; 2007 - 2015 PCA (Nov 2010)

Non-Res recession 2001-2005 ... recovery 2006-2007 2009-2010 decline impacted by constrained credit





### **CRH Business in the US**

### Materials









Aggregates
Cement
Asphalt
Readymix

### **Products**









**Products for Construction Solutions** 

### **Distribution**





Specialised Distribution

Early Cycle New

Servicing the breadth of construction

Late Cycle RMI





### **CRH Business in the US**

### Materials









Aggregates
Cement
Asphalt
Readymix

### **Products**









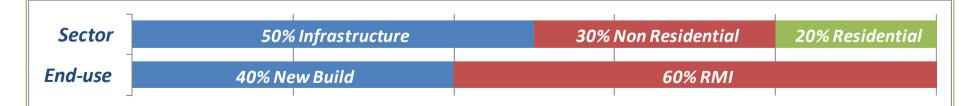
**Products for Construction Solutions** 

### **Distribution**





Specialised Distribution







# **CRH** in the Americas

- Complementary divisions
- Multiple growth platforms
- Knowledge-sharing with Europe
- Developing our people
- Focussed on driving returns