Media Factsheet 2022

What is CRH?
CRH is the leading building materials business in the world. Our global footprint spans 28 countries, on four continents, employing c. 71,000 people at c. 3,200 operating locations. CRH is ranked among sector leaders by Environmental, Social and Governance (ESG) rating agencies. Our materials, value-added products and integrated building solutions play an important role in shaping a more sustainable built environment.

What do we do?
We manufacture and supply a range of integrated building materials, products and innovative end-to-end solutions, which can be found throughout the built environment in a wide range of construction projects from major public infrastructure to homes and commercial buildings.

By combining our materials, products and services, including recycled end-of-life materials, into integrated solutions which can be delivered more efficiently and sustainably, CRH is uniquely positioned to meet the needs of its customers and address the evolving trends in global construction markets.

How we performed in 2021

<table>
<thead>
<tr>
<th>Record financial performance</th>
<th>Strong financial discipline</th>
<th>Increased shareholder returns</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>EBITDA</td>
<td>Dividend per Share**</td>
</tr>
<tr>
<td>$31.0 bn</td>
<td>$5.35 bn</td>
<td>121.0 cent</td>
</tr>
<tr>
<td>Margin</td>
<td>Earnings per Share**</td>
<td></td>
</tr>
<tr>
<td>17.3%</td>
<td>328.8 cent</td>
<td></td>
</tr>
<tr>
<td>Operating Cash Flow</td>
<td>Dividend per Share</td>
<td></td>
</tr>
<tr>
<td>$4.2 bn</td>
<td>121.0 cent</td>
<td></td>
</tr>
</tbody>
</table>

*2021 sales including Building Envelope business. On 28th February 2022, CRH announced it had entered into a binding agreement to divest of its Building Envelope business for an enterprise value of $3.8 billion. On 3rd May 2022, CRH announced that the transaction was complete. **EPS increase of 35% excludes the impact of 2020 non-cash impairment charges.
Strong Track Record of Delivering Value for Shareholders (2017-2021)

- **Revenue**: +27%
- **EBITDA**: +62%
- **EBITDA Margin**: +370bps
- **Operating Cash Flow**: +70%
- **RONA**: +160bps

**Compound Annual Total Shareholder Return of 15.5% since 1970**

£100 invested in CRH shares on formation in 1970, with dividends reinvested, was worth €165,000 (31.12.2021)

Our Balanced Portfolio

- **By Division**
  - 40% Americas Materials
  - 34% Europe Materials
  - 26% Building Products

- **By End-Use**
  - 35% Infrastructure
  - 33% Non-Residential
  - 32% Residential

- **New Build vs RMI**
  - 60% New Build
  - 40% Repair, Maintenance & Improvement (RMI)

Leadership Positions

- #1 Building Materials in North America
- #1 Concrete Products in North America
- #1 Asphalt in North America
- #1 Building Materials in Europe
- #1 Concrete Products in Europe
- Top 3 Cement in Europe and North America

Our Leadership

- **Albert Manifold**
  - Chief Executive
- **Jim Mintern**
  - Group Finance Director

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